



# Transeo 2024 General Assembly .



# 2023 – Update achievements

## **COMMUNITY**

**New Members in the network, welcome!**

**86** Members from **22** countries

## **IBBA**

Operationalization of the IBBA / M&A Source partnership

(First US Member in June 2024 following Transeo's participation in the IBBA Conference in Louisville, USA)

## **TRANSEO DEAL CLUB**

Now every 6 weeks

Development of the “Monday” platform for profile management





# 2023 – Update achievements



## COMMUNICATION

- Publication of 8 ebooks (content versus data)
- Publication of 8 Transeo Deal Club “teaser” portfolios (content versus data)
- 8 Transeo newsletters sent

## Advocacy, Academic Committee & EU funded projects

- Participation in EU Commission events (SME Assembly, ...)
- Collaboration with Enterprise Europe Network for the Transeo DealClub –  
*Recurrent meetings to align on the best way to use the network for the DealClub*
- Collaboration with Transeo Members on lobbying (Federation of Finnish Enterprises, ...)
- Contribution to the new questionnaire to be submitted by SME Envoys to Member States in 2024 - *Currently working on it (June 2024)*



# 2024 Roadmap

## TRANSEO SUMMIT

- Transeo Summer Summit, 3-4 June, Genval/Belgium
- 1 in October 24 only digital

## TRANSEO DEAL CLUB

Every 6 weeks, 1 in-person, the rest on Teams (Monday.com + KPIs)

## TRANSEO ACADEMY

- 1 during 1st semester (in-person + online): Carl Pitchford – Workers buyouts
- 1 during 2<sup>nd</sup> semester (online sessions) – *more info soon*

## COMMUNICATION

Newsletters, Linkedin, E-Books, Transeo website, Transeo Summit website

## ACADEMIC COMMITTEE

- 1 online meeting 2<sup>nd</sup> semester





# 2024 Roadmap

## **RECRUITEMENT**

- Approach EU countries not covered yet + focus on M&A professionals
- Cross-membership IBBA M&A Source

## **IBBA**

Launch the partnership and attend respective events

## **ADVOCACY/EU FUNDED PROJECTS**

- Contribute to consultation through SME Envoys on business transfer
- Follow-up possible EU funded project to help Member States develop action plans for business transfer
- Partner in Enterprise Europe Network

## **GOVERNANCE**

- New team member for SecGen
- 2 Strategic Board meetings + Operational Board meetings every 6 weeks

